



Global Coverage,
Two-way Satellite,
Real-time, Rugged, Remote

Energy / Oil & Gas / Pipeline Construction

Asset Optimization • Employee Safety • Policy Enforcement



Lincoln County Oilfield Services

"Fleet Management Solutions has been a valuable investment for LCOS. Its satellite tracking capabilities have enabled us to manage assets in extremely remote locations, and driver accountability has increased."

-Nichole Collins, HSE Administrator for Lincoln County Oilfield Services

Background

Lincoln County Oilfield Services Ltd. (LCOS) specializes in pipeline and facility construction, maintenance, lease development, and abandonments across Alberta and British Columbia, Canada. LCOS manages 75 assets including bulldozers, excavators, track hoes, side booms, one ton trucks and more.

Challenge

- » Inefficient movement and allocation of equipment and resources due to lack of location data
- » Implementation and compliance with Lone Worker policies for remote and dispersed teams
- » Increasing operational expenses associated with fuel and maintenance
- » Risk and cost associated with out of policy vehicle operation and lack of operator accountability

Solution

Asset Optimization

Until the implementation of Fleet Management Solutions (FMS) in 2007, it was challenging and inefficient to locate assets in a timely manner and effectively assign them to different jobs. Appropriate resource allocation is crucial for eliminating idle equipment, increasing operating efficiency, and reducing transport costs. The FMS system and FMS Fleet Central now helps determine the best approach for this work, sending vehicles and their operators and drivers to the most appropriate job sites. This increases productivity, shortens completion time, and contributes to the overall success of a job.

violations. FMS reports provide the valid data required for communication and program enforcement. This program has proven to enhance workplace safety and efficiency.

The LCOS working alone policy dictates that all workers report every two hours. A recent trip to a remote location prevented cell phone communication by the worker. LCOS was able to track worker progress through Fleet Central to insure the worker was traveling safely and didn't require assistance.

Policy Enforcement

Since the installation of the FMS system, LCOS has rectified many issues while enhancing other aspects of its fleet management, including accounting for all assets 100% of the time. Specific driver to asset allocation enables monitoring of speeding, boundary violations and excessive idling through incident reports emailed directly to LCOS management.

Employee Safety

Employee safety is a top priority for LCOS. FMS enables LCOS to improve the working environment of drivers and operators. LCOS uses FMS to support a monetary incentive program for proactive and responsible use of LCOS vehicles and equipment as well as a disciplinary program for vehicle use policy

L.C.O.S

LINCOLN COUNTY OILFIELD SERVICES LTD



Results

"Using FMS has strengthened the driver incentive program and implementation of the working alone policy, reduced maintenance and fuel costs, and enhanced overall equipment allocation."

Nichole Collins,
LCOS HSE Administrator

Corporate Offices

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Client satisfaction, results and continuous return on investment begin with quality training and installation support.

FMS works closely with every client to ensure system installation and deployment is complete and on schedule.

With an online knowledge base and truly helpful documentation you may never encounter a problem you can't solve yourself. But if you do, FMS is just a phone call away.



Ready for a live system demonstration?

To request a live demo, or if you have any questions, visit www.fmsgps.com/contact.aspx

Complete the contact form and a qualified FMS representative will respond promptly.



Benefits achieved by Lincoln County Oilfield Services, Ltd.

Lower Operations Expense

Repairs, Maintenance, Fuel, Insurance, and asset replacement associated with theft and loss

More Competitive Project Management

Better Equipment Allocation, Faster Job Completion

Improved Asset Utilization

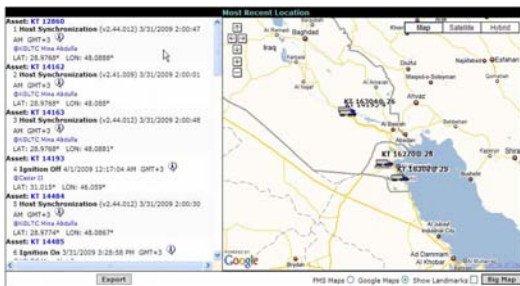
100% Location Knowledge via FMS Satellite Communications, Efficient Equipment Deployment

Safer Work Environment

Less Speeding, Fewer Accidents, Working Alone Policy Management

Fleet Central provides LCOS with Critical View of Assets and Operations

Behind all the benefits provided to LCOS is FMS Fleet Central. The entire asset management process is enabled by this application, easily accessed from your computing device browser anywhere you are. Create boundaries, program alerts, run reports, and improve your fleet operations all from one solution.

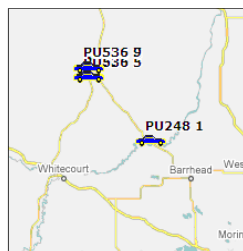


Asset: **PU458** [Unselect All]

- 2 Vehicle Geofence Violation 3/16/09
 - Map Location
 - Lat: 33.2352° Lon: -114.9753°
 - Speed: 24.1 Kph Direction: South
 - Ins: 3/16/2009 11:22:57 AM

Asset: **PU536** [Unselect All]

- 3 Boundary Alert 3/16/09 2:16:43 pm
 - Map Location
 - Lat: 54.7425° Lon: -115.4094°
 - Speed: 46.7 Kph Direction: North West
 - Exited boundary 'Swan Hills'
 - Boundary speed limit: 0 Mph
 - Ins: 3/16/2009 2:16:44 PM



Asset: **PU393** [Unselect All]

- 1 Maximum Speed Exceeded 3/15/09 9:27
 - Map Location
 - Lat: 52.2766° Lon: -114.8594°
 - Speed: 123.9 Kph Direction: North
 - Ins: 3/15/2009 9:28:39 AM
- 2 Maximum Speed Exceeded 3/14/09 12:4
 - Map Location
 - Lat: 52.2999° Lon: -114.9299°
 - Speed: 127.1 Kph Direction: North
 - Ins: 3/14/2009 12:48:33 PM
- 3 Maximum Speed Exceeded 3/13/09 5:41
 - Map Location
 - Lat: 52.603° Lon: -114.9369°
 - Speed: 123.9 Kph Direction: North
 - Ins: 3/13/2009 5:42:44 PM



Remote Asset Tracking

Location Awareness, Anywhere, Anytime

Location knowledge is key to operational efficiency and satellite communications is the key. FMS maps with landmark and rolling asset views assist fleet operations teams make better decisions, faster.

Geofence Boundaries

Proactive Notification of Fleet Activity

Knowing when expensive fleet assets arrive or leave a location or landmark can save time and money. Policy abuse and theft can be immediately reported for quick response, reducing costly equipment replacement.

Speed Reporting

Alerts to Enforce Policies and Lower Costs

Automatic alerts on speeding, harsh driving or excessive idle time reduce the cost of fuel, while improving the overall safety and security of remote teams in the field.

About Fleet Management Solutions, Inc.

Fleet Management Solutions provides GPS and all-satellite fleet tracking and monitoring with 100% remote coverage and two-way communications. FMS manufactures rugged and reliable on-board equipment and web-based mapping and reporting tools. FMS clients improve asset utilization, safety, and productivity while reducing theft and the costs associated with fleet operation, management, insurance and deployment. FMS is a total solution provider for all fleet tracking requirements, including satellite communications services.

